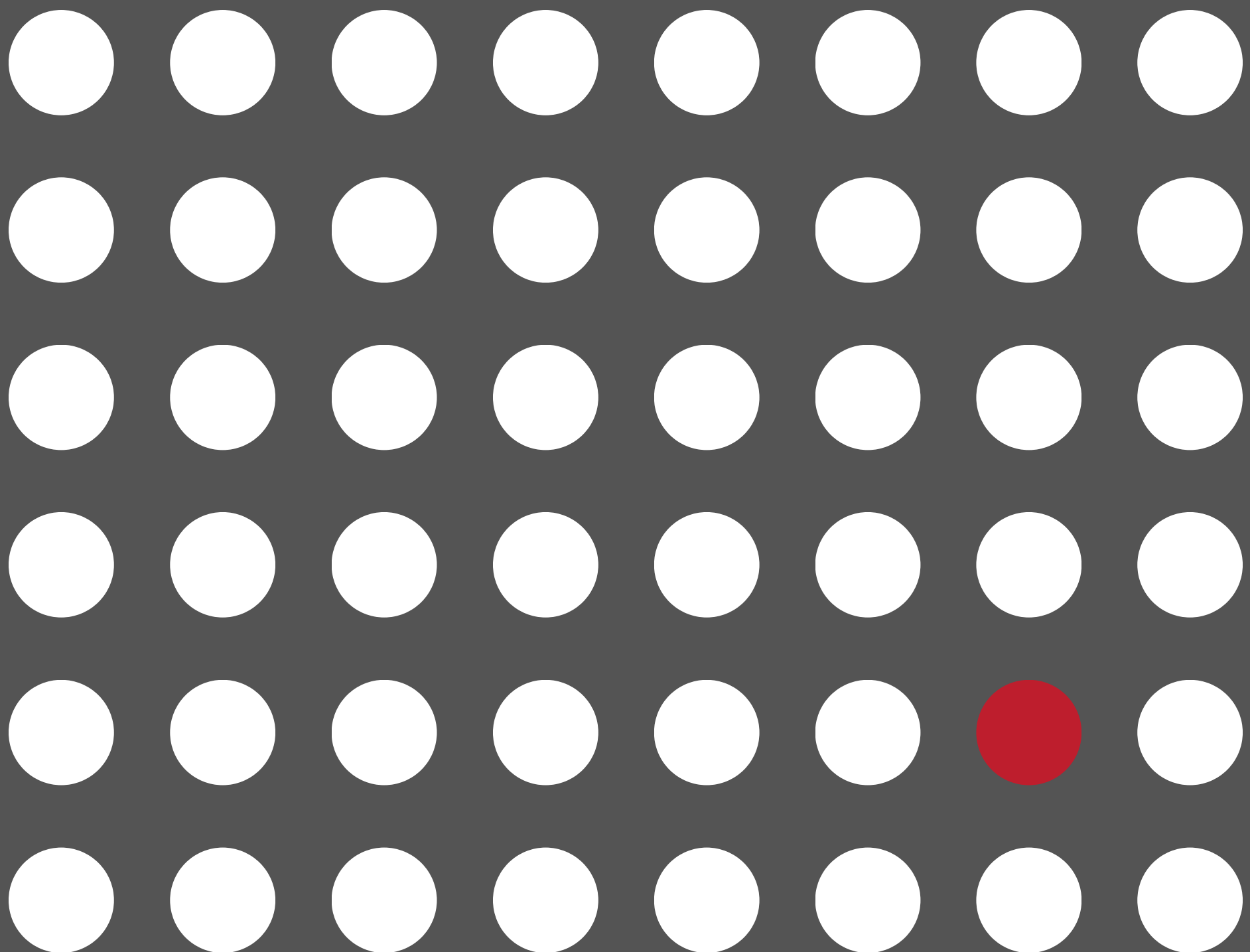


DIRECTORBANK.

REVIEW OF 2022 ACTIVITY & HIGHLIGHTS



A New Year is upon us and we'd like to take this opportunity to share some of our highlights from the past 12 months.

Throughout 2022 we achieved excellent search outcomes for our clients, working predominantly at Main Board level with established and high growth entrepreneurial businesses backed by Private Equity. Our German operation continued to perform well, contributing 40% to our overall business.

Trading volumes are now back to their pre-pandemic levels and we have noticed a distinct shift in client requirements. The most substantial change has been the sharp rise in demand for high quality CFOs as companies position for greater M&A activity albeit set against a very challenging economic environment.

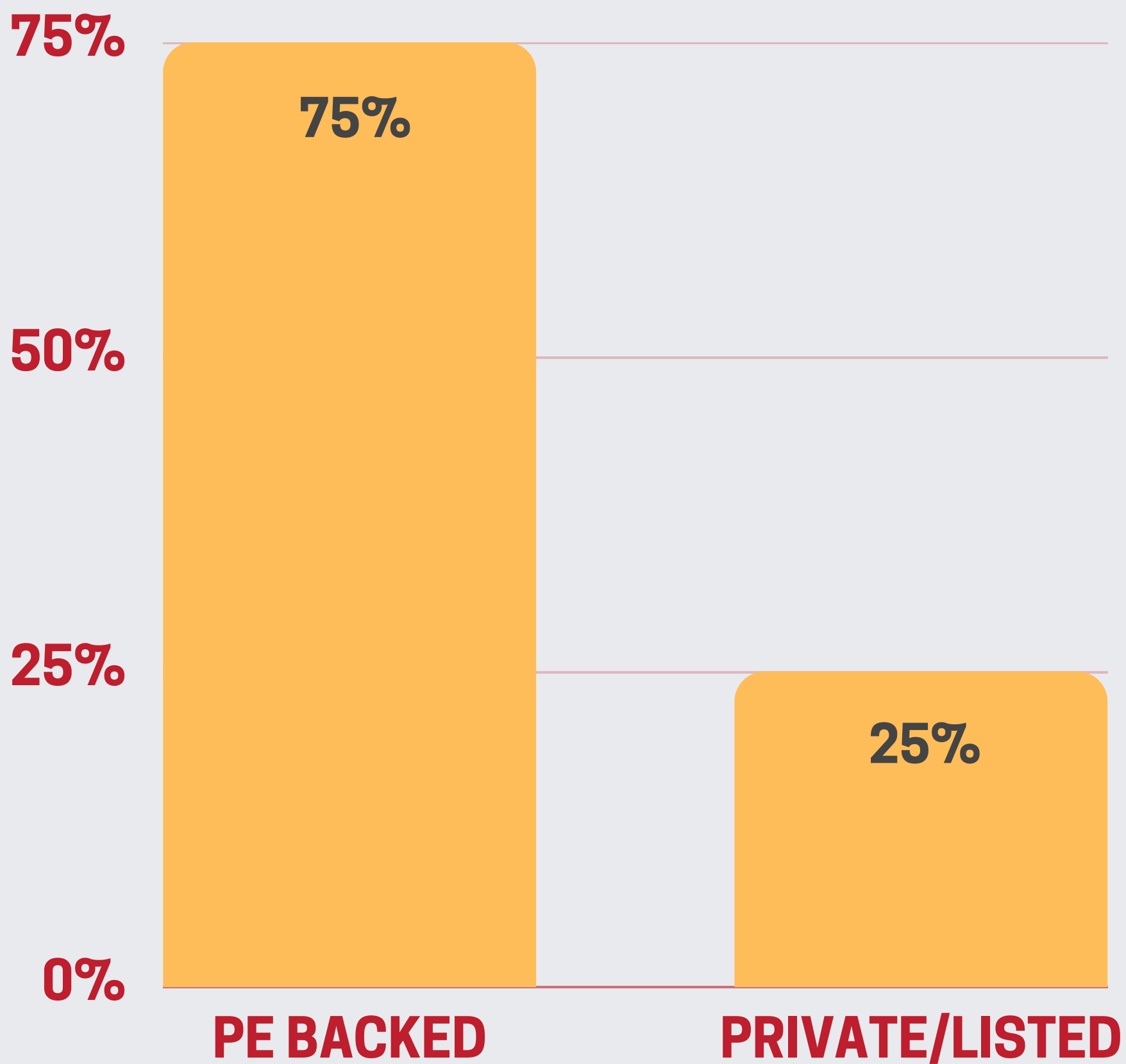
We have also seen a material increase in Executive Board appointments, most obviously Chief Operating Officers and Sales & Marketing Directors. We noted a clear reduction in the number of Chair appointments which can be explained by the decrease in Private Equity deal activity over the year.

Looking forward to 2023, we anticipate an increase in PE deal activity and a strong demand for Board level candidates across our core markets.

Our team looks forward to supporting the growth ambitions of our clients in the year ahead.

01

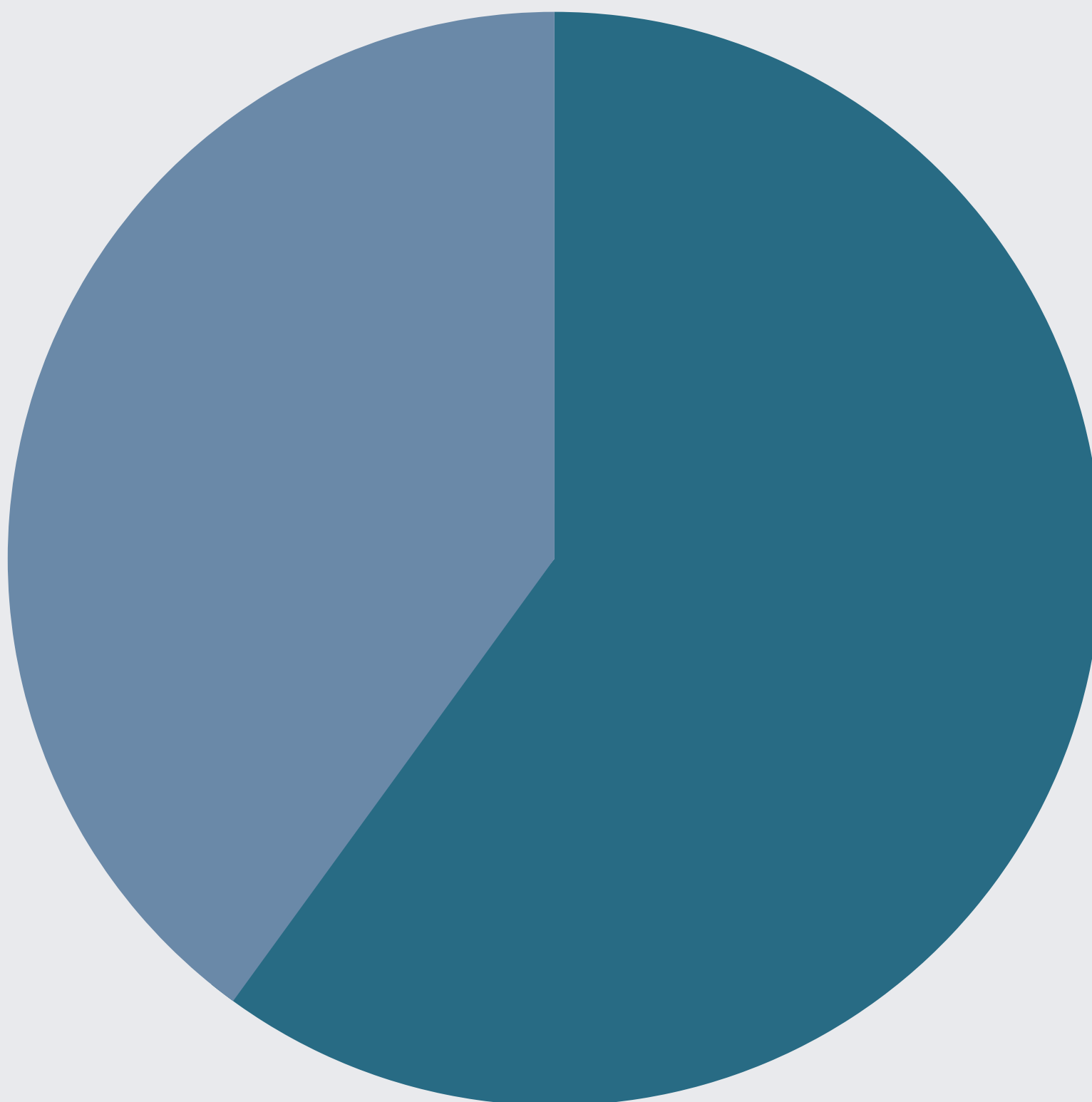
ACTIVITY BY OWNERSHIP.



02

ACTIVITY BY COUNTRY.

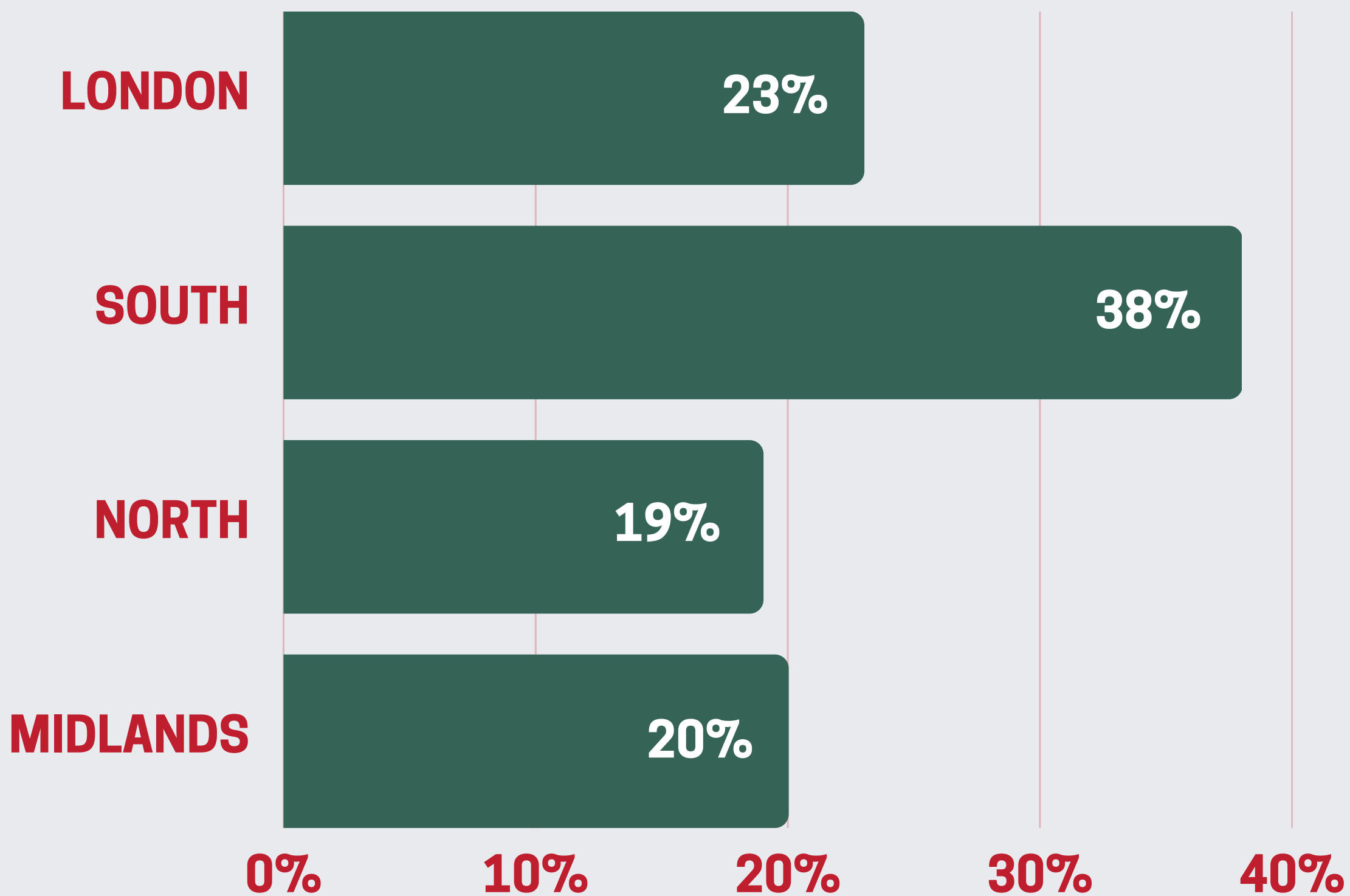
**DACH
40%**



**UK
60%**

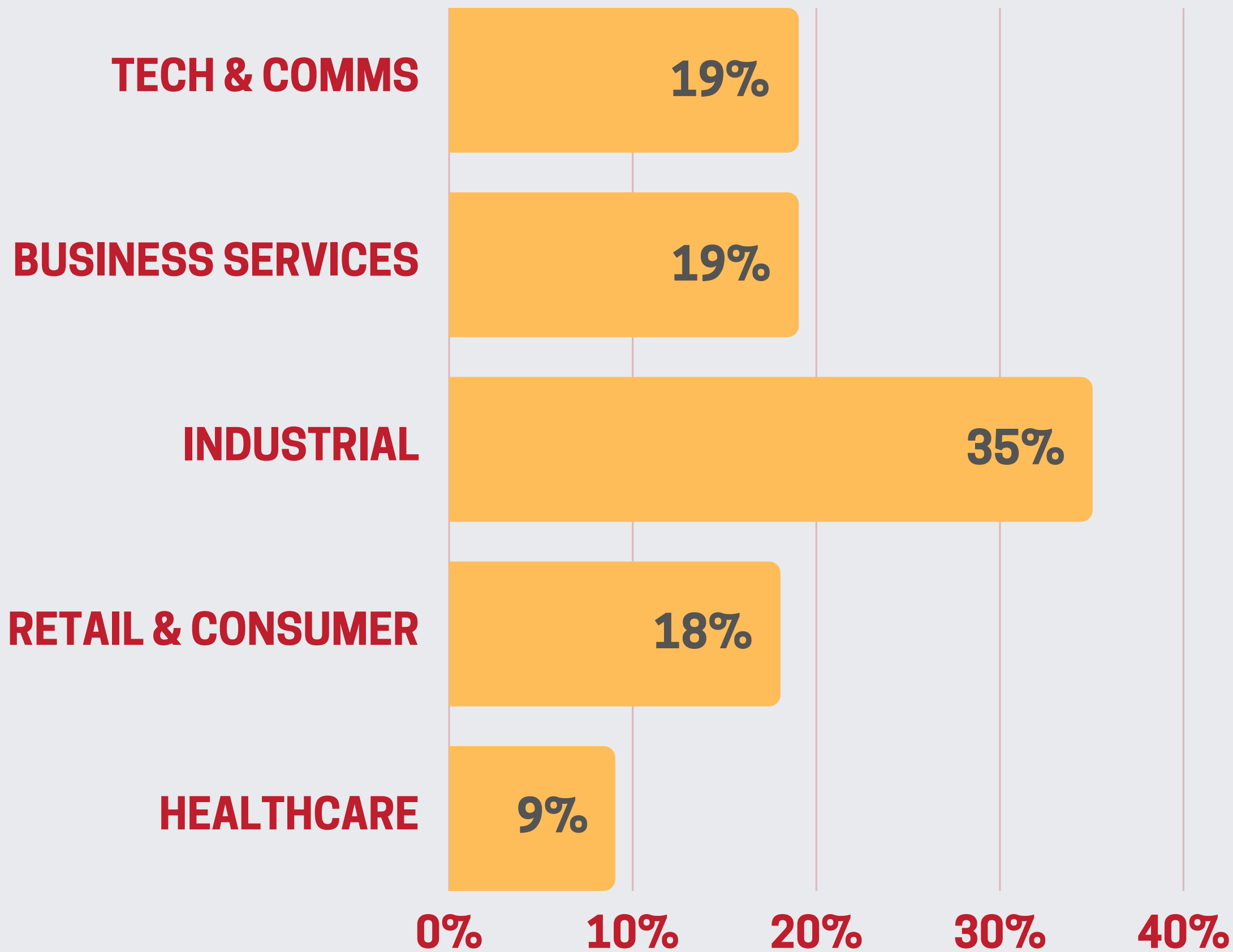
03

ACTIVITY BY UK REGION.



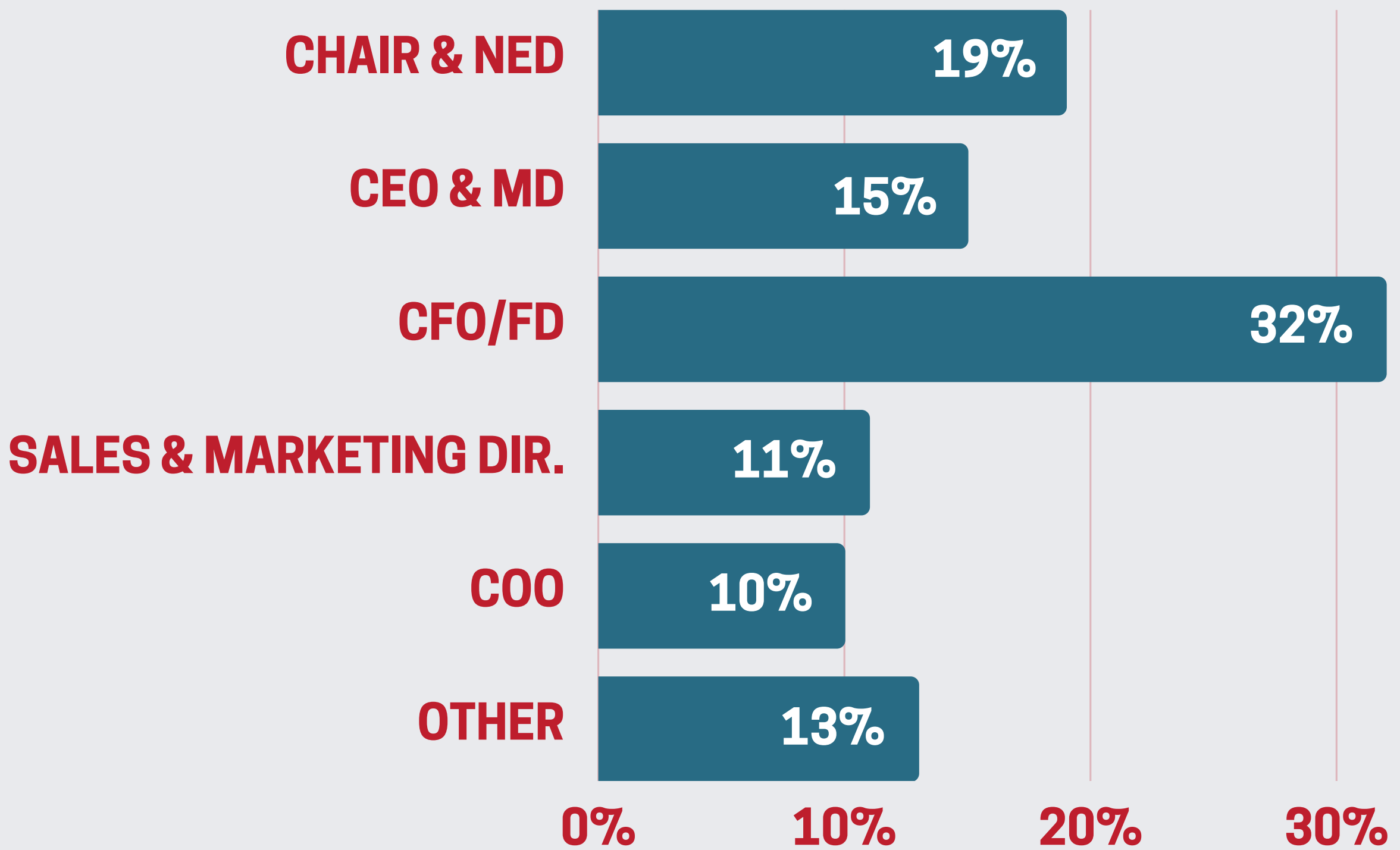
04

ACTIVITY BY SECTOR.



05

ACTIVITY BY ROLE.



OTHER - Strategy, Legal, HR and IT roles.

06

WE ACHIEVED SUCCESSFUL OUTCOMES.

We conducted searches across the mid market, sourcing Board-level experts to support our clients' growth objectives.

**CEO and
SALES
DIRECTOR**



Equistone

GROUP CEO



Verium AG

CTO



Privately-owned

CEO



ScaleUp Capital

CFO



Privately-owned

**CHIEF
COMMERCIAL
OFFICER**



**Antin Infrastructure
Partners**

**CHIEF SALES
OFFICER and
CHIEF TECHNICAL
OFFICER**



Epiris

**CFO
(stepped up to CEO)**



Privately-owned

CFO



Sun European Capital

NED



AIM listed

CFO



Bridgepoint

CFO



Mobius Private Equity

CHAIR



Connection Capital

CFO



AIM listed

07

WE DEVELOPED OUR TEAM.

**We welcomed 6 new members to
our team to further enhance our
research and delivery capabilities.**

UK TEAM



GERMANY TEAM





08

WE HOSTED 14 EVENTS.

Throughout 2022 we welcomed
hundreds of guests from across the
UK and Germany to our event series.

MANCHESTER

**BUILDING
BETTER BOARDS**

**PE
TALENT
LEADERS**

LONDON

FRANKFURT

LEEDS

**RETAIL &
CONSUMER**

**TECH &
COMMS**

BIRMINGHAM

09

WE GAVE BACK.

We supported **Kevin Sinfield's Ultra 7 in 7 Challenge** to support the fight against MND, and also **Franziskustreff**, a charity providing support to the poor and homeless in Frankfurt.



**OUR THANKS GO TO
OUR CLIENTS, CANDIDATES
AND PARTNERS FOR THEIR
CONTINUED SUPPORT.
WE WISH YOU ALL A HAPPY,
HEALTHY AND PROSPEROUS
YEAR AHEAD.**

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