

JOB DESCRIPTION

JUNIOR RESEARCHER - GERMANY

COMPANY BACKGROUND.

Directorbank Executive Search specialises in providing executive and non-executive search solutions for private equity investors, their portfolio companies and other entrepreneurial businesses.

Founded in 1998, we have made more than 2,000 critical appointments at board and senior director level and can demonstrate an extensive track record across the following key sectors – Retail & Consumer, Tech & Communications, Support and Business Services, Industrials and Healthcare.

Our Directors each have at least 20 years of search experience and with this comes deep functional knowledge, sector reach and keen insight into the specific skills and motivations of high performing individuals.

Comprehensive and focused research underpins every assignment. With the dedicated support of an in-house research team, all methods of candidate acquisition are utilised including desk research, social media and our extensive, market-leading talent network. This network has been meticulously developed over 20 years and is a rich talent pool of entrepreneurially-minded business leaders with demonstrable track records in value creation.

Directorbank is also a trusted partner to more than 100 private equity houses supporting them across the investment cycle. At the pre-deal stage we introduce our PE clients to proven directors with the expertise and PE understanding to support and accelerate a transaction process. Scenarios range from due diligence exercises and strategic advice to deal-dependent board roles. At the portfolio stage, we augment management teams with high impact talent to drive change, growth and shareholder value.

Directorbank is owned by its Board of Directors, having successfully completed an MBO in 2017. The business operates across the UK from bases in London, Leeds, Manchester and across Germany from its office in Frankfurt.

For further information, visit www.Directorbank.com.

THE ROLE.

To further strengthen its team in Germany, Directorbank is looking to hire a Junior Researcher to be based in the Frankfurt office who can support the Consultants and Directors on specific mandates.

In return, Directorbank offers the opportunity to work in a professional and collegiate environment, as well as providing the opportunity to work directly with the private equity community. You will also have chance to develop your candidate and client-facing skills and work closely with Directors who will ensure you receive first class training. Ultimately, you will have the opportunity to develop your career within the research function or into a fee earning Consultant position.

Key Accountabilities -

1. Help Directors and Consultants with pre-deal assignments and deliver short-lists of potential candidates to be forwarded to clients;
2. Take ownership for research, project management and documentation (quality input in database) for retained assignments;
3. Assess and suggest candidate suitability on retained assignments to Consultants using various resources including in-house databases, associations, directories and the Internet;
4. Provide Consultants with candidate long lists and written reports when required;
5. Learn more about our clients and relevant industries, competitors and market positioning and be able to apply that knowledge during the course of the search processes;
6. Run entire client and candidate mapping programmes across sectors;
7. Attend client meetings with Consultants and be a second point of contact for the client.

CANDIDATE PROFILE.

Core competencies and personal attributes will include:

1. Entrepreneurial spirit with excellent communication and relationship skills;
2. Customer oriented approach;
3. Result oriented and attention to detail;
4. Team player with ability to think out of the box;
5. Fluent English is required;
6. An interest in business;
7. First class communication skills with the ability to network and build relationships with people at all levels;
8. A strong academic record;
9. Ambition, drive and a sense of humor.

CONTACT US.

To apply, please send your CV and covering letter outlining your suitability for the role, to both Dorothea and Marie via email:

Dorothea Kronenberghs
Executive Director Europe
d.kronenberghs@directorbank.com
Phone: +49 69 7191829-10

Marie Meurer
Researcher
m.meurer@directorbank.com
Phone: +49 69 7191829-13