

# DIRECTORBANK.

## ROUND UP OF 2019 ACTIVITY

As we begin a fresh year, we'd like to share a few of our achievements from the past 12 months. Happy New Year and here's to a good 2020!

### MARKET FOCUS

75% Private Equity



25% Other



'Other' represents a mix of privately-owned and listed businesses.

### INVESTMENT STAGE (Private Equity)

40% Pre-deal

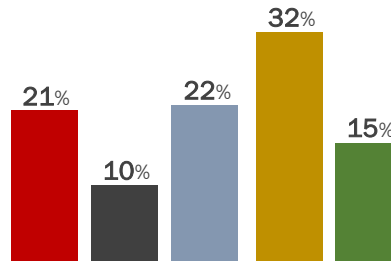


60% Portfolio



### ROLE FOCUS

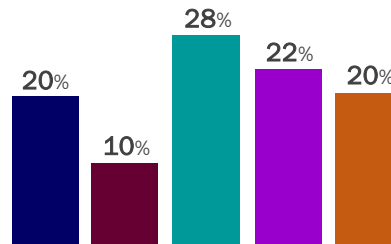
- Chair
- NED
- CEO/MD
- CFO/FD
- Other (Board-level)



85% of our placements were 'core' Board roles reflecting our position as a respected Board-level search firm.

### SECTOR SPECIALISM

- Tech & Communications
- Consumer/Retail
- Industrial
- Support & Business Services
- Healthcare



We demonstrated strength across all sectors. Notably we doubled the number of Healthcare assignments on the previous year.

### GEOGRAPHIC REACH

60% UK

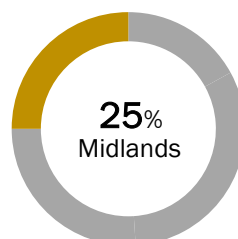
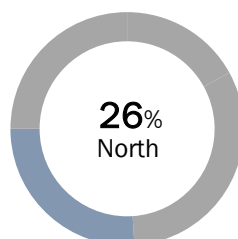
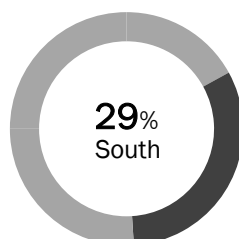
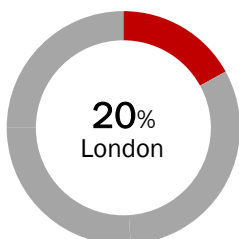


40% Germany/DACH region



Celebrating its 10 year anniversary, our Germany operation had an outstanding year contributing 40% to overall share of business revenue.

### REGIONAL FOCUS



Our drive to serve the UK regions succeeded with a balanced spread of placements across the country.

## A SELECTION OF 2019 APPOINTMENTS

### GROUP GTI

Causeway Capital  
CEO



### ANSALDO NUCLEAR

Ansaldo Energia Group  
UK MD



### THE VET

Bridges Fund Management  
EXECUTIVE CHAIR



### BURGON & BALL

Oncap Private Equity  
UK MD



### DUAGON

Deutsche Beteiligungs AG  
NED



### LAIRD THERMAL

Advent International  
CFO



### BAIRD GROUP

Privately-owned  
CFO



### MIRADA MEDICAL

Apposite Capital  
CHAIR



### DIAMORPH

Epiris  
CHAIR



### GBA GROUP

Quadriga Capital  
CHAIR



### S:CRAFT

Beechbrook Capital  
CHAIR



### WALKERS TRANSPORT

Total Capital Partners  
CFO



### SMART BATTERY SOLUTIONS

Gimv  
NED



### ELECTROSONIC

Privately-owned  
CFO



### LINCOLN & YORK

Elsham Wold Estates  
FD



### UNIVATIV

Triton Partners  
CFO



### HEL GROUP

Connection Capital  
CEO



### DENTAL CARE GROUP

G Square Healthcare  
CFO



### KALLIDUS

Apse Capital  
CFO



### REVITAL

BGF  
MD



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