

## CANDIDATE BRIEF.

### **POSITION OF RESEARCHER**

**Directorbank Executive Search  
Leeds, UK**

## COMPANY INFORMATION.

Directorbank Executive Search specialises in providing executive and non-executive search solutions for private equity investors, their portfolio companies and other entrepreneurial businesses.

Founded in 1998, we have made more than 2,000 critical appointments at board and senior director level and can demonstrate an extensive track record across all key sectors – Retail & Consumer, TMT, Support and Business Services, Industrials, Healthcare and Financial Services.

Our Directors each have at least 20 years of search experience and with this comes deep functional knowledge, sector reach and keen insight into the specific skills and motivations of high performing individuals.

Comprehensive and focused research underpins every assignment. With the dedicated support of an in-house research team, all methods of candidate acquisition are utilised including desk research, social media, and our extensive, market-leading talent network. This network has been meticulously developed over 20 years and is a rich talent pool of entrepreneurially-minded business leaders with demonstrable track records in value creation.

Directorbank has also worked with more than 100 private equity houses supporting them at the pre-deal and portfolio stages of the investment cycle with a range of talent solutions. At the pre-deal stage we introduce our PE clients to proven directors with the expertise and PE understanding to support and accelerate a transaction process. Scenarios range from due diligence exercises and strategic advice to deal-dependent board roles. At the portfolio stage, we augment management teams with high impact talent to drive change, growth and shareholder value.

Directorbank is owned by its Board of Directors, having successfully completed an MBO in 2017. The business operates across the UK from bases in London, Leeds and Manchester, and across Germany from its office in Frankfurt.

For further information, visit [www.directorbank.com](http://www.directorbank.com)

## THE ROLE.

As part of our growth strategy we need an experienced researcher in our Leeds office to support the growing consultant team – helping them to identify, approach and assess executive level candidates for our client's businesses. We have access to market-leading business information tools and databases.

Directorbank offers a professional, supportive and friendly office environment with opportunities to progress and learn. You will have chance to develop your candidate and client-facing skills and work closely with a Director who will ensure you receive first class training.

Ultimately, you will have the opportunity to develop your career within the research function or into a fee earning Consultant position.

We offer a competitive basic salary and market-leading bonus scheme for successful assignments and candidate placements.

**Key Accountabilities:**

- Conduct company mapping, approach relevant candidates and project-manage the search process;
- Take ownership of all research elements of retained assignments;
- Assess candidate suitability, including attending interviews and writing up candidate reports;
- Attend client meetings alongside Consultants and be a second point of contact for the client;
- Attend sector dinners and events and assist with guest invitations.

## **CANDIDATE PROFILE.**

Core competencies and personal attributes will include:

- Be able to think creatively and be a good problem-solver;
- Be well-organised and able to prioritise;
- Have an interest in business and current affairs;
- Have a good telephone manner and good general communication skills – verbal and written;
- Be ambitious and driven with a good sense of humour;
- Have a minimum of 18 months experience as a Researcher.

## **CONTACT.**

To apply, please contact Faye Middleton, Head of Research, at [f.middleton@directorbank.com](mailto:f.middleton@directorbank.com)