

DIRECTORBANK.

NEWS UPDATE

With the new year firmly underway, we'd like to share some of our key achievements from 2015.

25%

increase in
search
assignments

The number of search assignments worked on across the SME market increased 25% from 2014.

Portfolio search assignments remained the core part of our activity and we continued to play a key role in pre-deal situations by placing Board level directors on behalf of our private equity clients.

The strength of our candidate network enabled us to deliver value to non PE-backed businesses seeking entrepreneurial directors to drive growth and change. Assignments for privately-owned and AIM listed firms increased 94% from 2014.

94%

increase in
assignments from
privately-owned
and listed firms

x3

increase in
demand for
CEOs, MDs
and COOs

Our role focus was an even mix of Chairmen, NEDs, CEOs and CFOs. The most notable change was a tripling in demand for high impact CEOs, MDs and COOs. Demand for Sales Directors also increased.

We continued to offer expertise across all key sectors. Our TMT Practice saw the most dramatic growth with an assignment increase of 71%. Support Services, Consumer and Industrial were also particularly active sectors for us.

71%

increase in TMT
sector activity

1,250+

interviews with
high level exec &
non-exec directors

Our commitment to the market-leading quality of our candidate network continues. Over 1,250 interviews with high calibre directors took place over the year and our researchers continued to track major players and emerging talent to build relationships.

Selected track record from 2015:

 KEY TRAVEL	Key Travel Chairman (Livingbridge)		Brainstorm CEO (Privately-owned)
	Crawshaws CEO, CFO & Property Director (Listed)		Quindell CEO & 2 NEDs (Listed)
	Adapt CFO (Lyceum Capital)		CET Divisional MD (Dunedin)
	Sofa.com Executive Chairman (CBPE Capital)		GES CEO & NED (3i)
	Stewart Group Chairman (ECI Partners)		Tungsten NED x 2 (Listed)
	Mainstay Regional MD & COO (Privately-owned)		Paragon Automotive CEO (Privately-owned)
	Isotrak Chairman (Lyceum Capital)		Boost CEO (Invision Capital)
	Parseq CEO (Nova Capital)		Avicenna CFO (Privately-owned)

More information on our business can be found at Directorbank.com

If you would like to discuss our services further, please do not hesitate to get in touch with one of our key contacts:

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