

DIRECTORBANK.

NEWS UPDATE

With the New Year underway, we'd like to share some of our key achievements from 2017. Here's a look at our year in numbers:

100%
equity ownership

Following a successful MBO in May, our Management Team acquired the business from Nova Capital Management taking **100%** equity ownership.

4
new hires

To strengthen our capabilities, Jamie Waugh, Lewis Buckley and Richard Ashcroft joined our team as consultants whilst Maire McKay joined as a researcher.

68%
Retained search

Retained search activity increased with **68%** of assignments coming from SMEs and PE Houses requiring Board/senior level talent. **32%** of our work was supporting our PE clients at the pre-deal stage.

10% ↑
in non-PE
assignments

35% of our search activity was for privately-owned and listed businesses, a **10%** increase on 2016, whilst **65%** of activity was for PE-backed firms. We offered expertise across all key sectors.

1200+
interviews

More than **1,200** interviews were conducted with high-calibre executive and non-executive directors to further develop our network.

10% ↑
in CEO/MD
assignments

Our role focus was an even mix of Chairman, NED, CEO and CFO roles, with an increase in other critical senior positions. The most notable change was an **10%** increase in demand for CEO/MDs.

20 years
in business

This year marks our **20th** Year in business! Founded in 1998 to introduce board directors to the PE industry, we have evolved into a leading search firm placing high impact talent across the SME market.

A SELECTION OF PLACEMENTS FROM 2017:

INNOVATIVE BITES

Och-Ziff Capital Management

CHAIRMAN



PYROBAN

SEA Equity

CEO



AIM ALTITUDE

AVIC International

FD



ADARE SEC

Endless

INTERIM

OPERATIONS DIRECTOR



TXM PLANT

LDC

NED



APPELLO

Epiris

CEO



BB'S BAKERS + BARISTAS

Causeway Capital

CEO



HORIZON CARE & EDUCATION

Stage Capital

OPERATIONS DIRECTOR



AMOR

Glide Buyout Partners

COO



RAMSDENS

Listed

NED



KIT FOR KIDS

Connection Capital

CHAIRMAN



ARK HOME HEALTHCARE

Core Capital

CEO &

COMMERCIAL DIRECTOR



ALLERGY THERAPEUTICS

Listed

NED &

OD & HR DIRECTOR



POLYTECH HEALTH & AESTHETICS

Deutsche Beteiligungs

NED



FELSS HOLDINGS

Capvis Equity Partners

CFO



BRIDGE FARM NURSERIES

NorthEdge Capital

CHAIRMAN



RENAL SERVICES

BGF

CHIEF

DEVELOPMENT OFFICER



AHT COOLING SYSTEMS

Bridgepoint

NED



Visit Directorbank.com for further information on our services, team and track record.

For a confidential discussion requiring any recruitment requirement, or if you are keen to expand your network, please contact us on **+44 20 7255 7940** (London office), **+44 113 297 8000** (Leeds office) or **+49 69 719 1829 0** (Frankfurt office).